

THE MYSORE PAPER MILLS LIMITED
(A Govt. of Karnataka Undertaking)
MARKETING DIVISION, 16/5 ALI ASKER ROAD, BANGALORE-560 052
Phone No.080-22354738, 22354828 Fax No.080-22354739

APPOINTMENT OF CONSIGNMENT STOCKIST

The Mysore Paper Mills Limited, a premier Karnataka Government Company engaged in the manufacture of about 1.3 lakh MTs of paper, having its plant at Bhadravathi, Shimoga District, Karnataka State, wishes to appoint **consignment stockist** at Chennai, Madurai, Cochin/Trivandrum, Hyderabad /Secunderabad, Mumbai, Pune, Delhi/NCR, Ahmedabad and Kolkatta for sale of Writing & Printing Paper. Interested applicants who are financially sound fulfilling the following conditions may apply with full details on or before 14.11.2009.

1. The applicant should have a minimum 5-10 years' business experience in paper trade with Sales Tax Registration certificate, and Assessment Orders for last 5-10 years in their respective States.
2. The applicant should have the financial capacity and infrastructure to lift from MPM minimum quantity of 500 MTs of Writing & Printing Paper per month. The average turnover per annum should be minimum Rs.50 Crore with investment of atleast Rs.25 Crores on MPM business.
3. The applicant should possess godown facilities to store atleast 250 MTs of paper ie., 10000 Sq.ft.

The interested applicants can download the application form from our website www.mpm.co.in.

MPM reserves the right to accept or reject any or all applications without assigning any reason thereof.

Please apply to "**General Manager (Marketing)**" on the above address together with a Demand Draft for Rs.25000/- drawn in favour of "**The Mysore Paper Mills Limited**", payable at Bangalore towards the E.M.D. superscribing on the cover **Application for consignment stockist**. Applications without EMD will not be considered.

Visit us at www.mpm.co.in

MPM

**The Mysore Paper Mills Limited
(A Government Company)**

CONSIGNMENT STOCKIST APPLICATION

Regd Office: 16/5, Ali Asker Road, Bangalore-560 052
Factory: Bhadravathi, Shimoga District, Karnataka, India

6. If you are already in Paper Trade, please state:

a. Territory of Operation

	<u>Country</u>	<u>Quantity (MT)</u>
i. Sales(domestic) MTs:	-	-
ii. Exports : MTs	-	-
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TOTAL	MTs	-----

7. Please State

a) Address of your branch offices (if any)

b) Name and address of Sister concerns and Associate companies/firms, if any.

c) Storage facilities available:
(area in sq.ft & capacity in MT)

d) Contact details:
Telephone
Fax
E-mail

e) Details of Sales Force available

8. List of the names your Major Customers

9. Name and Address of your Banker(s)

10. If you are already a dealer of any other paper mill(s), please state:

<u>Name of the Mill</u>	<u>Quantity sold in MT</u>		
	<u>2006-07</u>	<u>2007-08</u>	<u>2008-09</u>

11. Territory in which you wish to deal in MPM products.

12. Paper demand in your areas and quantity of MPM products which you can assure to sell

<u>DEMAND PER ANNUM(MT)</u>	<u>ASSURED ANNUAL OFF TAKE</u>
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a) Creamwove

b) Other varieties of WPP

13. Whether Income tax assessment done for the last three years
(Copies of assessment orders to be enclosed)

14. E.M.D:DD.....Number and Date

15. Any other relevant information in support of your application.

16. PAN NO:

17. CST/ST No.

Signature of the Authorised
Signatory with Office Seal

Date:

Place:

CONSIGNMENT AGENCY-TERMS & CONDITIONS

1. The Consignment Stockist is required to maximize the sales of MPM paper (Writing & Printing) to customers .
2. The Consignment Agency will be initially for a period of two years from the date of appointment. Based on performance, the same may be extended.
3. The Consignment Stockist has to submit a Bank Guarantee for an amount of Rs.1.0 Crore as Security Deposit with MPM.
4. The Consignment Stockist will be solely responsible for liaising with the customers/3rd party, booking orders, liaising with MPM for ensuring timely despatches and making payments to MPM on behalf of their customers. The Consignment Stockist has to abide by the payment terms and conditions stipulated by the Company from time to time, which may vary according to the market conditions.
5. The Consignment Stockist will be assigned a territory for the sales operation and normally, the Consignment Stockist has to adhere to the territorial jurisdiction, in order to avoid unhealthy competition among the various Consignment Stockist of MPM.
6. As communicated in our advertisement for appointment of Consignment Stockist, the Consignment Stockist has to sell a minimum average quantity of 500 MTs per month of MPM's paper.
7. The Consignment Stockist should have adequate financial strength, infrastructure and manpower for selling an average quantity of 500 MTs per month.

8. MPM will stock transfer stocks of WPP from factory at Bhadravathi to the warehouses of the consignment stockist. The consignment stockist will take delivery of the stocks from the transporter and pay any duties/octroi on behalf of the MPM which will be reimbursed by MPM.
9. MPM will take care transit insurance. In case of any loss and damage to stocks during the period of transit, the consignment stockist at the time of receipt should lodge the claim with the insurance company and inform the full particulars of losses/damages immediately to MPM.
10. The consignment agent shall be responsible for the safe storage of the goods and will be held responsible for any loss/damage to the stocks while in storage. The goods stored shall be insured by the consignment stockist.
11. The consignment stockists shall sell the WPP stocks at the prices as declared and informed by MPM from time to time.
12. The consignment stockists will bear the storage, insurance charges for the stocks on hand. The handling charges, local levy, transit insurance and cartage are to be collected from the buyer on actual basis i.e., in addition to the sale price.
13. The consignment stockists shall collect and pay to the concerned State Governments the applicable local sales tax and MPM will not be responsible for any liability relating to the local sales-tax.
14. The consignment stockist shall maintain his own office and warehouses and sell paper to customer in the name and on behalf of the MPM. The consignment stockist will be fully responsible for collecting the payments against the bills and forwarding the same to MPM.

15. The consignment stockist has to maintain proper record of the stocks of paper held by him. A daily statement indicating the receipts, issues and stock on hand will be submitted by the consignment stockist to MPM. MPM officers would visit the office/warehouses of the consignment agent from time to time to verify the stocks and to inspect the books of accounts, registers etc.
16. The consignment stockist is given a credit period of 15 days. The payment therefore has to be made by the 16th day from the date of the bill. MPM will indicate separately the periodicity of sending the sales proceeds by the consignment stockist.
17. Consignment stockist would be required to issue the statutory declaration form 'F'/any other statutory form as may be applicable from time to time to MPM.
18. For the services rendered, the consignment stockist would be given a suitable service charges which will take care of the expenditure incurred plus margin. Collection and remittance of the payment will be solely responsibility of the consignment stockist and any bad debt/delay in receipt of payment from the customer will be the responsibility of the consignment stockist.
19. The ownership of the goods sent by MPM to consignment stockist will rest with the MPM only until the products are sold and delivered to customers by the consignment stockist.