

MPM

**The Mysore Paper Mills Limited
(A Government Company)**

DEALERSHIP APPLICATION

Regd Office: 16/5, Ali Asker Road, Bangalore-560 052
Phone No : 080- 22256936, 22354738
Factory: Bhadravathi, Shimoga District, Karnataka, India

5. Business Turnover for the past Five years:

Rs.(in lakhs)

-
-
-
-
-

6. If you are already in Paper Trade, please state:

- a. Territory of Operation (Names of Districts may please be indicated)

Country

Quantity (MT)

B. Exports

2006-07

2007-08

2008-09

- i. Total Sales(domestic) MTs:

-

-

-

- ii. Ceamwove: MTs

-

-

-

TOTAL

MTs

7. Please State

- a) Address of your branch offices (if any)

- b) Name and address of Sister concerns and Associate companies/firms, if any.

 - c) Storage facilities available:
(area in sq.ft & capacity in MT)

 - d) Contact details:
Telephone
Fax
E-mail

 - e) Details of Sales Force available
8. List of the names your Major Customers
9. Name and Address of your Banker(s)

10. If you are already a dealer of any other paper mill(s), please state:

<u>Name of the Mill</u>	<u>Quantity sold in MT</u>		
	<u>2006-07</u>	<u>2007-08</u>	<u>2008-09</u>

11. Territory in which you wish to deal in MPM products (names of Districts may please be indicated)

12. Varietywise demand in your areas and quantity of MPM products which you can assure to sell

DEMAND PER ANNUM(MT) ASSURED ANNUAL OFF TAKE

- a) Creamwove
 - 1. Domestic
 - 2. Export

- b) Other varieties of WPP
 - 1. Domestic
 - 2. Export

13. Whether Income tax assessment done for the last three years
(Copies of assessment orders to be enclosed)

14. E.M.D:DD.....Number and Date

15. Any other relevant information in support of your application.

16. PAN NO:

17. CST/ST No.

remembered

Signature of the Authorised
Signatory with Office Seal

Date:

Place:

MPM's DEALERSHIP-TERMS & CONDITIONS

1. The dealer would be required to maximize sale of MPM Creamwove reels mainly and other varieties of MPM's paper products to customers who are not directly serviced by the Company, and effect sales at the Company's declared prices. The Dealers would be notified by MPM from time to time the list of customers who are directly serviced by the Company
2. The Dealership will be initially for a period of one year from the date of appointment. Based on the Dealer's performance, the same may be extended.
3. The dealer has to place a refundable deposit of an amount of Rs.25.0 lakhs as Security Deposit with MPM, which will earn him interest at the rate of 8% pa, as per the present policy of MPM in this regard.
4. The Dealer will be solely responsible for liaising with the customers/3rd party, booking orders, liaising with MPM for ensuring timely despatches and making payments to MPM on behalf of their customers. The Dealer has to abide by the payment terms and conditions stipulated by the Company from time to time, which may vary according to the market conditions. Also the Dealer would be responsible for collecting statutory forms like 'C'/'D' forms from their customers and forward the same to the Company.
5. The dealer will be assigned a territory of a number of districts in his state for the sales operation and normally, the Dealer has to adhere to the territorial jurisdiction, in order to avoid unhealthy competition among the various Dealers of MPM themselves.
6. As communicated in our advertisement for appointment of Dealership, the Dealer has to sell a minimum average quantity of 350 MTs per month of MPM's Creamwove reels mainly and other varieties of MPM's paper products.
7. The Dealer should have adequate financial strength, infrastructure and manpower for selling an average quantity of 350 MTs per month.