

**THE MYSORE PAPER MILLS LTD**  
(A Government of Karnataka Company)

**APPLICATION FORM**

**SUPERSTOCKIST FOR**  
**MPM PREMIUM NOTEBOOKS AND MPM COPIER PAPER**

**Regd. Office: No. 16/5, Ali Asker Road, Bangalore-560 052.**  
**Factory: Paper Town, Bhadravathi – 577 302, Shimoga Dist., Karnataka**

**1. Name and Address of the Firm**

**(in Capitals)**

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**2. Constitution of the Firm/Company**

**(Strike out whichever not applicable)**

- Sole Proprietorship (copy of Registration to be enclosed)**
- Partnership (copy of Partnership Deed to be enclosed)**
- Pvt. Ltd. Co. (Memorandum and Articles of Association to be enclosed)**
- Public Ltd. Co. – do –**

**3. Name (s) of Proprietor/ Partners/ Directors and Address and phone no.**

**(In Capitals-Strike out whichever not applicable)**

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**4. Nature of your present Business in detail**

**(Please indicate since how long in paper trade)**

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**7. Please furnish the following**

1. Address of your Branch Offices (if any)

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2. Name and address of Sister Concerns and associate Companies/firms.

(enclose copies of Partnership deed)

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3. Storage facilities available (area in sqft. & capacity in MT) to store (1)Note Books (2)

MPM Copier Paper.

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4. Telephone/Telex/Email facilities available

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**8 Details of sales force available**

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**9 Details of transport (Lorry / Van / Auto) facilities available for retail sales.**

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## **TERMS AND CONDITIONS**

- 1. After the personal interview, the successful applicant will be appointed as Superstockist initially for a period of 24 months for Student Note Book & Copier Paper and other value added products of MPM.**
- 2. The successful applicant has to remit interest free Security Deposit of Rs.10,00,000/- (Rupees Ten Lakhs Only) by way of Bank Draft / Guarantee.**
- 3. The applicant should have atleast 1-2 years experience in dealing with FMCG (Fast Moving Consumer Goods).**
- 4. The applicant should lift note books worth around 1.5 crores (apprx. 250 MT) annually. The Superstockist should lift compulsorily 100% quota annually without fail.**
- 5. Supplies of Note Book & Copier Paper will be made against advance payment.**
- 6. Depending on the satisfactory performance of the applicant further extension of contract will be considered. The extension orders for the further period will be issued only when the distributor fulfills his 100% performance during the period and his payments are satisfactory.**
- 7. The Superstockist should act as an intermediary between MPM and MPM's district/taluk wise distributor and also between MPM and private/non Govt. Schools, Colleges, Educational Institutions etc. In certain cases at the instance of MPM they have to service such private/non Govt. institutions/schools/colleges etc., directly. The**

**supplies will commence only after the execution of the agreement prescribed by the Company to the Superstockist.**

- 8. The Superstockist should operate only in the territory for which he is appointed.**
- 9. Statutory requirements if any have to be fulfilled by the stockist for the supplies made to self/3<sup>rd</sup> parties.**
- 10. The Superstockist should forward the indents / orders to Marketing Office, Bangalore in the prescribed format.**
- 11. MPM reserves the right to accept/reject orders in full or partly.**
- 12. The Superstockist should exclusively deal with the value added products of MPM. The Superstockist should strive to promote MPM products.**
- 13. The Superstockist will be informed suitably with regard to Policy changes, change in terms and conditions, amendments, price / discount structure revisions and other changes from time to time and it is binding on the Superstockist to abide by MPM's management decisions.**
- 14. In case, the performance is not satisfactory, MPM reserves the right to terminate the stockist contract immediately without assigning any reason.**

**15. MPM reserves the right to service directly to institutions, schools / colleges etc.**

**16. Any violation of the above terms automatically disqualifies the Superstockist and Disputes, if any, to be settled at Bangalore only.**

**Date**

**Authorized Signatory**

**Place**

**SEAL OF THE FIRM**

<b>Region wise distribution of district</b>	
<b>Region</b>	<b>Districts</b>
<b>Central Karnataka</b>	Shimoga
	Davanagere
	Chitradurga
	Gadag
	Haveri
	Chickmagalur
<b>North Karnataka</b>	Hubli - Dharward
	Belgaum
	Bijapur
	Bagalkot
	Koppal
<b>Hyderabad-Karnataka</b>	Gulbarga
	Yadgiri
	Bidar
	Raichur
	Bellary
<b>Coastal Area</b>	Madikeri
	Mangalur
	Karwar
	Udupi
<b>Old Mysore</b>	Mysore
	Mandya
	Chamrajnagar
	Hassan
	Ramnagar
<b>Bangalore City / Rural</b>	Bangalore City / Rural
	Tumkur
	Chickballapur
	Kolar